# **Annexure E**

### Administration

Indicator title	Ensure overall corporate compliance
Short definition	Facilitate and coordinate 3 Internal audit charters, 16 Service
	delivery planning documents developed, 12 Security-awareness
	sessions and 15 Business processes mapped.
Purpose/importance	Approved three year and annual Internal audit plan indicating
	number and types of audits to be performed during the year.
	The purpose of these documents is to present a framework of
	DESTEA's services by informing the staff and community on who
	is in charge
Source/collection of	Risk register, AG Reports.
data	
Method of calculation&	A copy of approved three year and annual Internal audit plan
evidence type	developed annually.
Data limitations	None.
Type of indicator	Output.
Calculation type	Non cumulative.
Reporting cycle	Annual.
New indicator	Yes.
Desired performance	Higher performance.
Indicator responsibility	Me M.Mokone (Director)

Indicator title	Strengthen risk & regulatory compliance.
Short definition	To ensure that residual risks to the organization is reduced, and
	that all regulations applicable to the organization are complied with.
Purpose/importance	To assess the risks and the opportunities to the Department in
	order to achieve the organisational strategic objective
Source/collection of	Perform consultaions with the risk owners of each components.
data	
Method of calculation&	Approved risk registers & e-mail communication.
evidence type	
Data limitations	Lack of co-operation by management to comply with the set date.
Type of indicator	Outcomes.
Calculation type	Cumulative.
Reporting cycle	Annually.
New indicator	No.
Desired performance	Higher performance.
Indicator responsibility	M. Motsemme (DD)

Indicator title	Improve corporate communications and coordination
Short definition	Improve internal and external communication and coordination.
Purpose/importance	To lays out how to handle the variouse form of communication
	dispersed by the department
Source/collection of	Approved Communication Strategy
data	
Method of calculation&	Simple count
evidence type	Evidance - Approved Communication Strategy
Data limitations	None
Type of indicator	Inputs
Calculation type	Non cumulative
Reporting cycle	Annualy
New indicator	No
Desired performance	Higher
Indicator responsibility	Me F. Nyamate (Act DD)

Indicator title	Strengthen access to services
Short definition	Ensure public access to organizational and other relevant external
	services.
Purpose/importance	Implementation of IT systems to improve the life of citizens and
	enable them to interact with government in a cost effective manner
	To provide services to citizens in a cost effective manner.
Source/collection of	Approved reports
data	
Method of calculation&	Number:
evidence type	Evidence= Two (2) Project Reports
Data limitations	None
Type of indicator	Output
Calculation type	Cumulative
Reporting cycle	Annually
New indicator	Yes
Desired performance	Higher performance.
Indicator responsibility	Me F. Nyamate (Act DD)

Indicator title	Implement appropriate technology
Short definition	Ensure the implementation of 4 E-Government initiatives
	technology which will compliment and expedite departmental
	service delivery.
Purpose/importance	To provide services to citizens in a cost effective manner.
Source/collection o	Approved reports
data	

Method of calculation&	Number:
evidence type	Evidence= Two (2) Project Reports
Data limitations	None
Type of indicator	Output
Calculation type	Cumulative
Reporting cycle	Annually
New indicator	Yes
Desired performance	Higher performance.
Indicator responsibility	Me. M.Mphahlane (Act Director)

# **FINANCIAL MANAGEMENT**

Indicator title	Improve revenue collection and manage revenue growth.
Short definition	Ensure ownership, monitoring and accountability in relation to financial matters of the organization.
Purpose/importance	Financial statements are formal presentations of the flow of money into, through and out of a department.
Source/collection of data	Data collected from financial systems (BAS, LOGIS and PERSAL), manual reconciliations from different sections as per the prescribed templates and any other source documentation that can verify the use of figures in the statements.
Method of calculation& evidence type	The AFS template is formula based and automatically imports figures between the different worksheets in the template. The Disclosure Note is done manually as the information required is not system based.  Evidence =Proof of submission.
Data limitations	System errors resulting in unavailability of reports. Lack of integrity on information submitted by other components.
Type of indicator	Measures the status of financial position, performance and equity of the department.
Calculation type	Cumulative.
Reporting cycle	Annual.
New indicator	No.
Desired performance	Higher performance.
Indicator responsibility	Puleng Rantekane ( Director)

Indicator title	Improve expenditure management.
Short definition	Ensure improvements in expenditure management through improved and more efficient regulations and practices.
Purpose/importance	Its importance will assist in decision making on increase/decrease budget for the following financial year.
Source/collection of data	From managers.

Method of calculation&	Number:
evidence type	Evidence = Credible Budget statement.
Data limitations	The reliability of inputs from the managers.
Type of indicator	Efficiency.
Calculation type	Cumulative.
Reporting cycle	Annually.
New indicator	No.
Desired performance	Higher performance.
Indicator responsibility	J Motsetse ( Director)

Indicator title	Improve revenue collection and manage revenue growth
Short definition	Ensure effective and efficient revenue collection and manage revenue growth.
Purpose/importance	The revenue collected by the department is deposited into the Provincial Revenue Fund and is the provincial contribution to the national revenue fund which on an annual basis makes allocations to provinces in the form of appropriated funds.
Source/collection of data	Source of revenue is the tax receipts, sales of goods & services and sale of capital assets by the department. Monthly statistics on revenue collections are compiled and submitted to the Provincial treasury.
Method of calculation& evidence type	BAS generates reports indicating receipts issued, deposits collected and how the actual deposits are allocated to the various revenue items per revenue collection point.  Evidence =BAS Report.
Data limitations	Unavailability of financial systems and inputs from other sections in the department.
Type of indicator	Measures accuracy between the systems.
Calculation type	Cumulative.
Reporting cycle	Monthly
New indicator	No.
Desired performance	Higher performance.
Indicator responsibility	Puleng Rantekane ( Director)

Indicator title	Effective financial management
Short definition	Ensure improvements in financial management through improved
	and more efficient regulations and practices
Purpose/importance	Financial statements are formal presentations of the flow of money
	into, through and out of a department.
Source/collection of	Data collected from financial systems (BAS, LOGIS and PERSAL),
data	manual reconciliations from different sections as per the prescribed
	templates and any other source documentation that can verify the
	use of figures in the statements.

Method of calculation&	The AFS template is formula based and automatically imports
evidence type	figures between the different worksheets in the template. The
	Disclosure Note is done manually as the information required is not
	system based.
	Evidence =Proof of submission.
Data limitations	System errors resulting in unavailability of reports. Lack of integrity
	on information submitted by other components.
Type of indicator	Measures the status of financial position, performance and equity
	of the department.
Calculation type	Cumulative.
Reporting cycle	Annual.
New indicator	No.
Desired performance	Higher performance.
Indicator responsibility	Puleng Rantekane ( Director)

Indicator title	Improve financial sustainability.
Short definition	Ensure improvements in financial sustainability through improved
	and more efficient guidelines and practices.
Purpose/importance	Financial statements are formal presentations of the flow of money
	into, through and out of a department.
Source/collection of	Data collected from financial systems (BAS, LOGIS and PERSAL),
data	manual reconciliations from different sections as per the prescribed
	templates and any other source documentation (registers) that can
	verify the use of figures in the statements.
Method of calculation&	The IFS template is formula based and automatically imports
evidence type	figures between the different worksheets I in the template. The
	Disclosure Note is done manually as the information required is not
	system based.
	Evidence = Proof of submission
Data limitations	System errors resulting in unavailability of reports. System errors
	resulting in unavailability of reports. Lack of integrity on information
	submitted by other components.
Type of indicator	Measures the status of financial position, performance and equity
	of the department.
Calculation type	Cumulative.
Reporting cycle	Annual.
New indicator	No.
Desired performance	Higher performance.
Indicator responsibility	Puleng Rantekane ( Director)

Indicator title	Implement cost efficiencies
Short definition	Improve cost efficiencies through internal identification and
	management, as well as the implementation of external
	prescripts.
Purpose/importance	To enable the department to save time, save money, reduce risk and ensure that we get the right solution to meet our business
	needs.
Source/collection of	T Needs analysis tracking of request manually.
data	
Method of calculation&	Simple count.
evidence type	Evidence: Analysis of reports.
Data limitations	Correctness of the register.
Type of indicator	Output.
Calculation type	Non cumulative.
Reporting cycle	Quarterly.
New indicator	No.
Desired performance	Higher performance.
Indicator responsibility	Mr M. Machela ( Act Director)

Indicator title	Implement proper inventory turnover
Short definition	Ensure that all inventory is managed efficiently and according to its productive lifespan.
Purpose/importance	To have an accurate asset register.
Source/collection of	Room lists are generated from the asset register on Logis.
data	
Method of calculation&	Manual count.
evidence type	Evidence: Report
Data limitations	Incorrect description of assets .
Type of indicator	Output.
Calculation type	Cumulative.
Reporting cycle	Quarterly.
New indicator	No
Desired performance	Higher performance.
Indicator responsibility	Ms B Difoloko ( DD)

Indicator title	Improve record and asset management and information
Short definition	Improve records and asset management, including the availability
	of timely and accurate information.
Purpose/importance	To have an accurate asset register.
Source/collection of	Room lists are generated from the asset register on Logis.
data	GG schedule of leased assets.
Method of calculation&	Manual count.
evidence type	Evidence: Report

Data limitations	Incorrect description of assets .
Type of indicator	Output.
Calculation type	Cumulative.
Reporting cycle	Quarterly.
New indicator	No
Desired performance	Higher performance.
Indicator responsibility	Ms B Difoloko ( DD)

Indicator title	Increase asset utilization
Short definition	Ensure improvements in expenditure management through
	improved and more efficient regulations and practices.
Purpose/importance	To have an accurate asset register.
Source/collection of	Room lists are generated from the asset register on Logis.
data	
Method of calculation&	Manual count.
evidence type	Evidence: Report
Data limitations	Incorrect description of assets .
Type of indicator	Output.
Calculation type	Cumulative.
Reporting cycle	Quarterly.
New indicator	No
Desired performance	Higher performance.
Indicator responsibility	Ms B Difoloko ( DD)
Indicator title	Optimize staff productivity and capability
Short definition	Ensure that 6 Health and safety inspections are facilitated to
	ensure staff productivity and capabilities are optimized at all levels
	of the organization.
Purpose/importance	To refer employees for treatment and support to the relevant
	service provider
Source/collection of	Reports from the Service Provider
data	
Method of calculation&	Guided by Health and Productivity Management (HPM) policy
evidence type	
	National Strategic Plan (NSP) and creating organisational culture
	of self-care
	Post campaign reports and event schedules
Data limitations	None
Type of indicator	
Calculation type	Output Cumulative.
Reporting cycle	Bi-annually.
New indicator	No
Desired performance	HRA conducted
Indicator responsibility	Assistant Director: EHW (Ms. L.GB.Molefe)
mulcator responsibility	ASSISTANT DIRECTOR. ELIAN (INIS. L.OD.INIOIGIE)

Indicator title	Foster a high performance culture
Short definition	Create and maintained an environment in the organization conducive to high performance.
Purpose/importance	To align the approved organisational structure with Persal establishment
Source/collection of	Approved organisational structure from Organisational
data	Development component
Method of calculation&	By counting all posts versus the approved posts
evidence type	Evidence= Persal establishment report
Data limitations	Posts levels not indicated on the approved organisational structure
	Not enough posts to accommodate the warm bodies
Type of indicator	Output
Calculation type	Non-cumulative
Reporting cycle	Quarterly
New indicator	No
Desired performance	Higher performance
Indicator responsibility	Ms. M Tlale (Acting Director: HRM)

Indicator title	Recruit and develop a workforce new
Short definition	Ensure effective and efficient recruitment and workforce
	development.
Purpose/importance	To ensure that work-flow are more efficient and effective
Source/collection of	By interviewing Managers/ Supervisors to gather information.
data	By analysing the current processes and conduct a desktop
	research.
Method of calculation&	Interviews with Managers/ Supervisors or desktop research
evidence type	
	Processes mapped out
Data limitations	The accuracy of the information depends on the knowledge of the
	supervisor
	Lack of information on the process
Type of indicator	Output (processes mapped out)
Calculation type	Non-cumulative
Reporting cycle	Quarterly
New indicator	No
Desired performance	5 processes mapped out
Indicator responsibility	Ms. N Mopeli (Deputy Director: DES)

Indicator title	Continuous process improvement New
Short definition	Develop 15 SOP's for key functions in the Department.
Purpose/importance	To assist Managers/Supervisors with the development of SOP's
	and submit to Strategic Planning, Monitoring and Evaluation
	Directorate for further handling
Source/collection of	Information gathered from Managers/Supervisors through
data	interviews
Method of calculation&	SOP's might be reviewed as and there is new information
evidence type	
Data limitations	Managers/Supervisors providing irrelevant information not
	applicable to the SOP's
Type of indicator	Output (SOP's )
Calculation type	Non-cumulative
Reporting cycle	Quarterly
New indicator	Yes
Desired performance	5 SOP's developed
Indicator responsibility	Ms. N Mopeli (Deputy Director: DES)

Indicator title	Enhance change management practises and the training climate.
Short definition	Facilitate 6 workshop on change management in the organization and ensure a conducive environment for training.
Purpose/importance	To equip employees with the requisite knowledge and skills
Source/collection of data	Attendance certificates and attendance registers
Method of calculation& evidence type	By counting the number of employees who attended the workshops. Attendance registers to serve as evidence type
Data limitations	The number of workshop attendees might be under-stated due to none-capturing of attendees' details on the registers.
Type of indicator	Output
Calculation type	Non-cumulative
Reporting cycle	Bi-annually
New indicator	Yes
Desired performance	Higher performance.
Indicator responsibility	Deputy Director: HRD (Mr M Segopa)

Indicator title	Clarify roles and responsibilities
Short definition	Ensure that all roles and responsibilities in the organization are
	clear, well documented and communicated.

Purpose/importance	Job Descriptions are reviewed in order to ensure that the
	responsibilities indicated talks/ link to the organisational vision and
	mission.
	Job Descriptions are reviewed to ensure that the official know what
	is expected. Thereafter, the job description is signed by both the
	jobholder and the supervisor.
Source/collection of	By interviewing Managers/ Supervisors to gather information.
data	-, manning managera cap america gamer massinament
	Conducting a desktop research to gather information
Method of calculation&	The Public Service Regulations requires that job descriptions be
evidence type	reviewed within 60 months
	Signed job description between the Supervisor and Employee
Data limitations	The accuracy of the information depends on the knowledge of the
	supervisor
	Lack of information regarding the post
Type of indicator	Output (revised Job Descriptions)
Calculation type	Non-cumulative
Reporting cycle	Quarterly
New indicator	Yes
Desired performance	150 Job Descriptions reviewed)
Indicator responsibility	Ms. N Mopeli (Deputy Director: DES)

Indicator title	Consistent quality service provision
Short definition	Ensure that the standard of services, as explained in the Service Charter and Service Standards document is maintained or exceeded at all times.
Purpose/importance	The purpose of these documents is to present a framework of DESTEA's services by informing the staff and community on who is in charge, the executive management, services offered and which procedure to follow when one want to complain. This is augmented by service standards etc.
Source/collection of data	SDIP documents developed, PAIA and PAJA
Method of calculation& evidence type	3 Plans annually; 4 plans every 3 <sup>rd</sup> year.
Data limitations	Lack of inputs from programme and sub-programme managers.
Type of indicator	Output.
Calculation type	Cumulative.
Reporting cycle	Annually.
New indicator	No.
Desired performance	Targets are set at the desired level.
Indicator responsibility	Mr.M.Sani (Chief Director)

### **ENVIRONMENT**

Indicator title	Regulatory environment enforcement
Short definition	Ensure the enforcement of NEMA and other environmental
	legislation in the province.
Purpose/importance	This indicator shows the efficiency of the consideration of EIA
	applications. It also indicates the level of capacity made available
	by the department in pursuit of sustainable development in the
	province. It shows the number of environmental authorisation
	applications where final decisions are made to either issue
	environmental authorisation
Source/collection of	National Environmental Authorisation System (NEAS).
data	0040/47 A - 1 - 1 - 04 - 0040/47 A - 1 - 04
	2016/17 Applications Received = 31; 2016/17 Applications
Method of calculation&	Finalized = 19
	An application refers to when the Competent Authority has received an application form and complete information.
Evidence type	Percentage of every EIA application finalised (i.e. authorisation
	issued, refused, amended or withdrawn), in the reporting period,
	within the legislated timeframe set for processing of an EIA
	application. This is expressed as a percentage of the total number
	of applications finalised within legislated timeframe divided by total
	number of all finalised applications. 2015/16 Baseline =98% (38)
	applications)
	Evidence = Register of EIA applications received; NEAS report.
Data limitations	The reliability of the register depends on the accuracy of the data
	captured. The full functionality of the National Environmental
	Authorizations System (NEAS). Numerator and denominator actual
	figures for 2017/18 can only be determined in year and not in
	advance due to its demand driven nature. Demand driven.
Type of indicator	Output.
Calculation type	Cumulative.
Reporting cycle	Quarterly.
New indicator	No
Desired performance	Acceptable
Indicator responsibility	Ms. N.M Nkoe ( Chief Director)

# **ECONOMIC DEVELOPMENT**

Indicator title	Increase market share
Short definition	Increase the market share of key economic sectors and tourism in
	the province.
Purpose/importance	The purpose is to ensure sustainability of small and medium
	enterprises by providing markets opportunities. This is to counter
	the collapse of such enterprises due to lack of markets.
Source/collection of	Administrative data
data	
Method of calculation &	Count number of enterprises.
Evidence type	Evidence =Attendance registers, Exhibition reports/ Photos.
Data limitations	None.
Type of indicator	Output.
Calculation type	Simple count.
Reporting cycle	Quarterly.
New indicator	Yes.
Desired performance	Higher performance
Indicator responsibility	Dr Nokwengu ( Act DDG)

Indicator title	Economic growth
Short definition	Promote rapid economic growth in the province via various
	modalities.
Purpose/importance	The purpose is to strengthen international relations by creating
	conducive platform to access the markets.
Source/collection of	List of all missions attended.
data	Evidence = MOU s /MOA / Letter of Intent and Injunctions.
Method of calculation &	Simple count
Evidence type	Evidence = Attendance registers, approved outcome reports,
	signed by the initiator, verifier and approver.
Data limitation	Absence of missions
Type of indicator	Output.
Calculation type	Simple count
Reporting cycle	Quarterly.
New indicator	Yes.
Desired performance	Higher performance is desired.
Indicator responsibility	Dr Nokwengu ( Act DDG)

Indicator title	Exploit opportunities in critical sectors
Short definition	Identify and exploit strategic opportunities in key sectors in order to
	contribute towards socio-economic development in the province.
Purpose/importance	To identify investment and business opportunities within the
	priority sectors.

Source/collection of	EP Unit
data	
Method of calculation &	Simple count
Evidence type	Evidence = Approved investment opportunity lists (initiator, verifier,
	approver); approved outcome report (initiator, verifier, approver).
Data limitations	Unavailability of the latest economic data on municipalities.
Type of indicator	Output
Calculation type	Simple count
Reporting cycle	Annually.
New indicator	Yes
Desired performance	Higher
Indicator responsibility	Dr Nokwengu ( Act DDG)

Indicator title	Optimize investments
Short definition	Increase the market share of key economic sectors and tourism in the province.
Purpose/importance	To create awareness on investments and business opportunities within the priority sectors.
Source/collection of data	EP Unit
Method of calculation &	Simple count.
Evidence type	Evidence = Presentation materials; Attendance registers;
	Workshop Programmes, approved outcome report (initiator,
	verifier, approver).
Data limitations	None
Type of indicator	Output
Calculation type	Number of workshops conducted
Reporting cycle	Quarterly
New indicator	Yes
Desired performance	High
Indicator responsibility	Dr Nokwengu ( Act DDG)

Indicator title	Promote capital investment
Short definition	Promote capital investment by public and private sector in strategic
	socio-economic developments.
Purpose/importance	To promote and ensure a common, implementable target for capital
	investment in the province.
Source/collection of	EP Unit
data	
Method of calculation &	Simple count
Evidence type	Evidence = Approved list of capital investment targets per target
	period; approved outcome report (initiator, verifier, approver).
Data limitations	Difficulty in gathering data
Type of indicator	Output
Calculation type	Non-cumulative

Reporting cycle	Annual
New indicator	New
Desired performance	Acceptable
Indicator responsibility	Dr Nokwengu ( Act DDG)

Indicator title	Improve research and development
Short definition	Improve the financial allocation to R&D, as well as the strategic output thereof.
Purpose/importance	To generate information for evidence-based decision- making; to ensure innovation and new technologies are used to improve service delivery for the achievement of DESTEA goals.
Source/collection of data	EP Unit
Method of calculation & Evidence type	Simple count Evidence = Approved submissions on ToR's and appointment of service provider, MoUs, SLA, and approved research reports for each study, when available (initiator, verifier, approver).
Data limitations	Unavailability of recent and relevant data; delays in relevant DESTEA SCM processes. Note that in general, research projects are medium to long term in nature.
Type of indicator	Output.
Calculation type	Non-cumulative.
Reporting cycle	Quarterly.
New indicator	Existing indicator
Desired performance	Higher performance is desired.
Indicator responsibility	Mr.M.Sani (Chief Director)

Indicator title	Customer satisfaction
Short definition	Notably improve the service delivery satisfaction levels of Free
	State government customers.
Purpose/importance	To ensure efficient turn-around time for the finalization of consumer
	disputes and to increase service delivery and overall customer
	satisfaction. To uphold requirements of the Consumer Rights Act.
Source/collection of	EP Unit
data	
Method of calculation &	Simple count
Evidence type	Evidence = Comprehensive case status register (including annual
	opening and closing balances)
Data limitations	None
Type of indicator	Output
Calculation type	Non-cumulative
Reporting cycle	Quarterly
New indicator	No
Desired performance	Acceptable
Indicator responsibility	Dr Nokwengu ( Act DDG)

Indicator title	Strengthen and coordinate economic development
Short definition	Ensure the efficient utilization of fiscal and monetary policies, as well as strategic partnerships in order to ensure coordinated
	economic development in the province.
Purpose/importance	To supplement and compliment the resources and capacity of the
	Department to achieve its identified goals and objectives efficiently and effectively.
Source/collection of	Local, provincial, and national government; Development Finance
data	Institutions (DFIs); Higher Education Institutions (HEIs); private
	sector and associated industries; EP Unit
Method of calculation &	Simple count
Evidence type	Evidence = MoUs; ToRs; Letters of Intent; Service Level
	Agreements; MoAs and related legal documents; outcome report
	(initiator, verifier, approver).
Data limitations	None.
Type of indicator	Output.
Calculation type	Non-cumulative.
Reporting cycle	Annually.
New indicator	Existing indicator
Desired performance	Higher
Indicator responsibility	Mr.M.Sani (Chief Director)

Indicator title	Job creation
Short definition	Create and maintain a conducive physical and policy environment for increased job creation in the province.
Purpose/importance	To identify a list projects within the priority sectors with potential to create more jobs, to be considered for implementation by sector departments, national departments, private sector and strategic partners within the borders of the province.
Source/collection of	EP Unit
data	
Method of calculation &	Simple count
Evidence type	Evidence = Approved list (initiator, verifier, approver); outcome
	report (initiator, verifier, approver).
Data limitations	None
Type of indicator	Output
Calculation type	List of high impact projects
Reporting cycle	Annually
New indicator	Yes
Desired performance	High
Indicator responsibility	Dr Nokwengu ( Act DDG)

Indicator title	Promote collaborations and partnerships
Short definition	Promote local and international partnerships to ensure sustainable
	and rapid development.
Purpose/importance	To promote partnerships and identified modalities for resolving the
	challenge of the high rate of unemployment in the province.
Source/collection of	EP Unit
data	
Method of calculation &	Simple count
Evidence type	Evidence = Invitations, programme, presentation material,
	minutes, attendance register, job summit outcome report (initiator,
	verifier, approver).
Data limitations	None
Type of indicator	Non-cumulative
Calculation type	Output
Reporting cycle	Annual
New indicator	New
Desired performance	Acceptable.
Indicator responsibility	Dr Nokwengu ( Act DDG)

Indicator title	Accelerate implementation and enforce accountability
Short definition	Ensure accelerated implementation using various methods and enforce inherent accountability.
Purpose/importance	To assist the municipalities in identifying high impact projects within
	their respective municipalities and alignment of their LED strategies with PEDS.
Source/collection of	EP Unit
data	
Method of calculation &	Simple count
Evidence type	Evidence = attendance registers; agendas; outcome reports
	(initiator, verifier, approver); presentation materials.
Data limitations	None
Type of indicator	Outcome
Calculation type	Simple count
Reporting cycle	Quarterly
New indicator	Yes
Desired performance	High
Indicator responsibility	Dr Nokwengu ( Act DDG)

Indicator title	Foster mergers and acquisitions
Short definition	Ensure public and private mergers and acquisitions are aligned to
	government priorities.
Purpose/importance	To expose SMMEs to funding and procurement opportunities in
	order to facilitate growth and expansion.
Source/collection of	SBD Unit
data	
Method of calculation &	Simple count
Evidence type	Evidence = List of SMMEs linked to big business and/or funding;
	approved outcome reports (initiator, verifier, approver).
Data limitations	None
Type of indicator	Output
Calculation type	Counting
Reporting cycle	Quarterly
New indicator	Yes
Desired performance	High
Indicator responsibility	Dr Nokwengu ( Act DDG)

Indicator title	Promote an entrepreneurial culture
Short definition	Promote and nurture an entrepreneurial culture amongst youth and
	SMME's in order to contribute towards growth and sustainability.
Purpose/importance	To equip SMMEs with necessary technical and business
	management skills to successfully establish and maintain their
	enterprises.
Source/collection of	SBD Unit.
data	
Method of calculation &	Simple count.
Evidence type	Evidence = List of incubators initiated; approved outcome reports
	(initiator, verifier, approver).
Data limitations	None
Type of indicator	Outcome
Calculation type	Non-cumulative counting
Reporting cycle	Quarterly
New indicator	Yes
Desired performance	High
Indicator responsibility	Dr Nokwengu ( Act DDG)

Indicator title	Strengthen and coordinate economic development
Short definition	Ensure the efficient utilization of fiscal and monetary policies, as well as strategic partnerships in order to ensure coordinated economic development in the province.
Purpose/importance	To, amongst sector role-players, share information on priority sectors as well as to implement projects in a joint manner. Forums in different economic sectors are convened and facilitated

Source/collection of	SBD Unit
data	
Method of calculation &	Simple count
Evidence type	Evidence = Signed minutes; approved outcome reports approved
	outcome reports (initiator, verifier, approver); attendance
	Registers; Invitations and presentation material.
Data limitations	None
Type of indicator	Output
Calculation type	Counting
Reporting cycle	Quarterly
New indicator	Yes
Desired performance	High
Indicator responsibility	Dr Nokwengu ( Act DDG)

Indicator title	Be an industry thought leader
Short definition	Provide strategic and innovative direction through ideas and concepts to the industries supported by the organization.
Purpose/importance	To discourage fronting and promote radical economic transformation; to assist enterprises in preparing for trade, and future mergers and acquisitions; to ensure ring fenced government acquisitions and purchases from BBBEEE enterprises.
Source/collection of	SBD Unit
data	Oimple count
Method of calculation &	Simple count.
Evidence type	Evidence = List of workshops conducted; approved outcome
	reports approved outcome reports (initiator, verifier, approver);
	attendance registers; programmes; presentation materials.
Data limitations	None
Type of indicator	Regulatory Systems
Calculation type	Workshops conducted
Reporting cycle	Quarterly
New indicator	No
Desired performance	High
Indicator responsibility	Dr Nokwengu ( Act DDG)

# **TOURISM**

Indicator title	Improve FS brand image
Short definition	Improve the internal and external image of the Free State Brand.
Purpose/importance	To provide a platform for the province and neighbouring provinces
	and/or countries to collectively devise tourism development and
	growth plans as well as joint marketing programmes.
Source/collection of	Tourism
data	
Method of calculation &	Simple count
Evidence type	Evidence = Register of initiatives facilitated; outcome reports
	(initiator, verifier, approver)
Data limitations	Outdated information, non-existent or unclear country-specific or
	region specific policies and foreign policies.
Type of indicator	Measuring output and activities
Calculation type	Non-cumulative
Reporting cycle	Quarterly
New indicator	Yes
Desired performance	Higher
Indicator responsibility	Ms .M. Mahlatsi ( Director)

Indicator title	Improve prosperity
Short definition	Improve the prosperity of all people in the Free State.
Purpose/importance	Skills development of the provincial tourism sector to gain
	competitive advantage and position the province as a destination
	of choice.
Source/collection of	Tourism
data	
Method of calculation&	Simple count
Evidence type	Evidence = Register of training provided; invitations; programmes;
	attendance registers; presentation materials; outcome report
	(initiator, verifier, approver)
Data limitations	-Unwillingness to participate in the training
	-Long term benefits
Type of indicator	Output
Calculation type	Non-cumulative
Reporting cycle	Quarterly
New indicator	No
Desired performance	High – skilled tourism sector
Indicator responsibility	Ms .M. Mahlatsi ( Director)